

Valleys of Chesterfield - A business in step change



Led by Chris Humphries, the company provides niche building materials including reclamation and the supply of claddings. The business has seen significant growth. Along the way they have been able to gain significant big name high street customers, who rely on the speed and quality of their delivery. They have also continued to support the smaller, independent contractor and are sufficiently tuned into their requirements to have gained a significant loyal customer base. The company has been supported by local Growth Hub Business Adviser, Adrian Williamson, to help fine tune systems, re-assess their business offer and look at options for future funding and skills.

“ Adrian has definitely had a big impact on helping me move the business forward, his comprehensive business knowledge and ability to play advocate, has enabled me over the course of regular meetings throughout the last year to improve several key aspects of the business, from suggesting improvements in infrastructure within the business, operating procedures within the office, website and SEO advice through to health and safety policy suggestions. Adrian has a natural ability to push and probe for answers and through conversation he has an ability to guide you into making decisions that ultimately make sense. I fully appreciate the help he has been to my company and with his guidance I am sure that I have been able to take advice and suggestions on-board that will ultimately help grow my business to a level that I may not have been able to do solely by myself. *Chris Humphries, Valleys of Chesterfield Ltd*

KEY POINTS

Support

The enterprise, which has been in growth for some time, was seeking to consolidate the growth that it had made and explore ways to harness the new foundations that they wished to lay down.

Outcome

Fine tuning of systems, re-assessment of business offering and options for future funding and skills development with the support of Chesterfield Borough Council, D2N2 Growth Hub Finance Specialist, Department for International Trade and Apprenticeship support amongst others

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