

Des Gosling Mobility

A smart technology solution for mobility expert

Sector:
Engineering

District:
Derby City

No of employees:
19

Support received:

- Grant funding.
- Bespoke digital advice.

Impacts:

- Four new jobs created
- Moved to a 'paperless' office system

The Client

Des Gosling Mobility is the UK's largest installer of vehicle adaptations for disabled people

It provides a wide range of bespoke adaptations which enable users and carers to maximise the freedom that the use of a vehicle offers.

From driving controls to loading and access, it offers a complete design and installation service, from discussing and agreeing the most effective solution, right through to fitting at its Derbyshire workshop or on-site throughout the Midlands.

The company is Motability-accredited, which means it is fully licensed to fit vehicles with all manner of adaptations.

The Challenge

The company was looking to invest in technology for two reasons.

Firstly, it wanted to optimise and streamline its processes and move to a 'paperless' office model.

It also wanted to enhance its design and manufacturing capabilities by being able to design and produce its own bespoke adaptations, so it could meet the needs of its clients in situations where no off-the-shelf solutions were available.

The Solution

We provided grant funding of around £15,800 towards a £38,000 investment in a suite of new technology solutions, including Solidworks 3D CAD design software, bespoke job management software and a 3D printer.

This gives the company the capability to design and create prototypes of new products and adaptations which aren't available off the shelf, to meet specific client needs.

It has also purchased a number of smart devices, which allow its on-site engineers to connect to the office, access client and job data, product information and installation manuals.

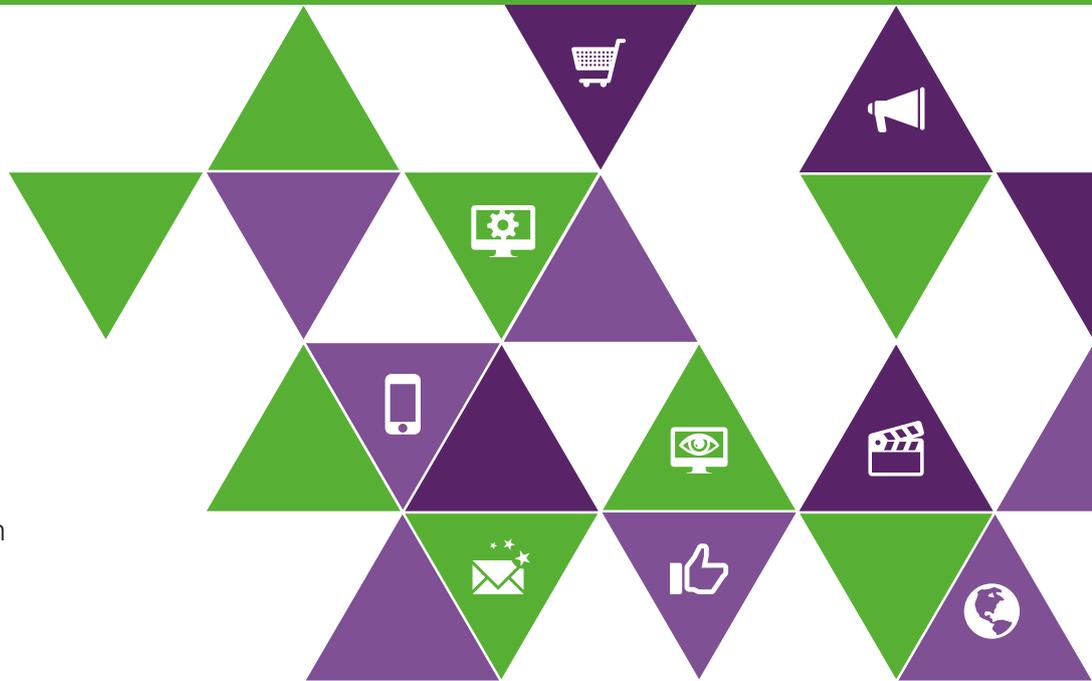


The Impact

Implementation of the new technology has spearheaded the firm's drive to become a 'paperless' business.

It now has the ability to offer a much broader design service to clients and enhanced its research and development capabilities.

It has also created four new jobs on the back of the investment.



"The support we have accessed from the Digital Growth Programme has been fantastic and has enabled us to create and implement a bespoke technology solution that we would otherwise not have been able to bring to fruition.

"The investment has enabled us to streamline and optimise our processes and workflow to offer a more efficient and responsive service to clients.

"We also have the capability in-house to develop and manufacture our own bespoke products alongside those that are available off-the-shelf, so we can meet the needs of clients who have more complex or distinct requirements."

- Des Gosling, Managing Director

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Delivered in partnership with:



The D2N2 Growth Hub gives SMEs across Derby, Derbyshire, Nottingham and Nottinghamshire access to fully-funded workshops, financial support and free one-to-one advice to help them introduce new digital technology to their organisations.

It is part-funded by the European Regional Development Fund, and delivered by East Midlands Chamber (Derbyshire, Nottinghamshire, Leicestershire) in partnership with Nottinghamshire and Derbyshire County Councils, Nottingham and Derby City Councils, and Rushcliffe Borough Council.