



European Union

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D2N2 Growth Hub Case Study



Business Name	KC Building Services (Midlands) Ltd
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Advisor name and Organisation	Lisa Hoyland D2N2 Growth Hub
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Commentary /Background to the business

KC Building Services (Midlands) Ltd is a family run building contracting business incorporated in 2003. Kier personally has 27 years' experience in the industry.

KC offers a complete building service - the whole construction package with sub contract plumbing and heating engineers, who are Gas Safe registered and

electrical contractors, who are Part P assigned and all registered with their respected federations.

Based in Codnor, Derbyshire, KC Building Services Ltd has established a reputation for dedication, honesty and respect, pride in their work and most importantly - quality of work for their services to their residential building extension customers. They are a registered 'Trusted Trader' with Derbyshire CC.

In recent years, the business has expanded into a full service building contractor and has undertaken more commercial work. Kier approached the D2N2 Growth Hub for advice and support in achieving his growth ambitions.

D2N2 Growth Hub Input

Following a business review and further meeting a number of actions were identified which would take the business forward. These included management development and training recommendations including greater liaison with the Joint Investment Strategy and the CITB. A number of construction networking opportunities were identified. Further support will come from the introduction of new digital business advisors from the e-biz club. Above all the account management role offered by the D2N2 Growth Hub has supported the business as and when needed and the Growth Hub Adviser is always on hand to provide information and support.

Outcomes

The company has looked at the various tasks and responsibilities and better organised the roles within the business, increasing administrative support.

A number of new networks and contacts have been made to support business development.

Business Owner/MD Comments

“When I first met with the Growth Hub Advisor, I was bursting with ambition and had so many ideas but it was a case of how to implement these ideas whilst building the business.

Lisa has been a great help so far I have learnt that there are people out there who are willing to listen to your story and offer to help us on our journey. It really does mean a lot, knowing that when I ‘finally’ asked for help, there is someone, who has offered their helping hand.”