

Taylor Made Plumbing, Nottingham

The business idea



Mathew Spence approached NBV in August 2015. He had extensive experience in plumbing, heating, fabrication and welding and wanted to capitalise on his experience by launching his own renewable plumbing company.

Although Mathew had a unique idea, he wanted training and advice to know exactly how to start it up, market it and make it a success.

The challenges

From the outset, he was provided with tailored advice from his dedicated NBV adviser David Hallam, who helped develop his ideas into a cogent business plan.

Tailored support provided Mathew with the help he needed to write a compelling business plan, taking into account traditional and modern marketing and advertising strategies, including social media.

“I found my NBV adviser’s knowledge and support to be priceless and would recommend the Start and Grow programme to anyone looking to start up their own business “

Programme impact

Mathew is now starting to trade as Taylor Made Plumbing, and is confident that he can make his fledgling business a success. Together with the ongoing mentoring support he is receiving from NBV, Mathew has firm plans to win numerous building contracts and install his own plumbing and bathroom systems.

He aims to employ around 10 employees as he builds the business, and his long term plan is to develop Taylor Made Plumbing into Taylor Homes, expanding from a plumbing business to a full construction company. He is grateful for the support and guidance he continues to receive from NBV and the Start and Grow Programme.

taylormadeplumbing.myfreesites.net

The Cavendish Consortium is a group made up of six of the largest enterprise agencies across England together with the National Enterprise Network.

It's members are amongst the most prominent not-for-profit social enterprises in the country.

